ALL EYES TO THE HORIZON

Preparing New Zealand's Freight and Logistics Industry for what the future brings



20th Annual CONFERENCE

EW ZEALA

Millennium Hotel, Queenstown. May 18, 19 & 20, 2016

Proudly supported by our PREMIER SPONSOR and partner



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WEDNESDAY 18 MAY 2016

- 10:30 CEO Workshop (invitation only) Bob McCarthy – Leadership Management Australasia
- 13:30 Productivity Workshop (invitation only) OrangeLime Consulting Pty
- 16:00 Registration Opens Tea and Coffee Sponsored by Mondiale
- 16:00 Executive Council Meeting
- 17:00 AGM
- 17:30 Sponsors Function (invitation only)
- 18:30 Welcome Cocktail Function Sponsored by IVS

THURSDAY 19 MAY 2016

- 7:45 Registration Opens Tea and Coffee Sponsored by Mondiale
- 8:30 Conference Welcome Vanessa van Uden – Mayor Queenstown Lakes District
- 8:40 President's Welcome Address and Year in Review Glenn Coldham – CBAFF President

9:00 Keynote Presentation: The Future of Air Freight

Glyn Hughes has led IATA Cargo's initiatives, embracing industry management and relationship building, including being part of the Global Air Cargo Advisory Group steering committee. He has led a campaign to promote the value of air cargo, and is taking a principal role in the IATA team working to modernize the cargo agency program.

As air cargo faces considerable challenges, Glyn and his team are dedicated to improving the industry's competitiveness through a cut in end-to-end shipping times of up to 48 hours as well as delivering the industry priorities of safety, security, quality, modernization and transformation through the e-cargo agenda.

Glyn Hughes – IATA Global Head of Cargo

10:00 The Future of Logistics – Will Your Business be Disrupted by Innovation and Technology Change?

The world is being reshaped and redesigned by the internet, technology, innovation and fundamental changes to the way people connect and do business. Anyone who has watched Google reshape advertising, Apple reshape the mobile phone, Uber reshape the taxi industry or AirBNB reshape accommodation will be keenly aware that Amazon (and others) are also trying to reshape the world of logistics. In these disruptive models there are always winners and losers. Do nothing or make the wrong choices – risk your business, get it right and surf a new wave of growth. **Richard White – WiseTech Global CEO**

10:30 Morning Tea

Sponsored by NZ Express

10:45 SOLAS Container Weight Verification Legislation: Overview from Maritime NZ

From 1st July 2016 the new SOLAS weight regulations will be in place. Accordingly it will be a mandatory requirement for exporters to supply a Verified Gross Mass (VGM) declaration before a container may be loaded on board.

Maritime New Zealand (MNZ) is entrusted as the formal Government body to implement the legislation and this session will give an overview of what is required from industry stakeholders to comply with the new legislation. **Stephanie Winson – Maritime NZ General Manager Legal and Policy**

11:25 Giving is Receiving: The Business Benefits of Corporate Sponsorship

According to the recent 2016 PwC Global CEO survey, 64 per cent of CEOs say that "corporate social responsibility (CSR) is core to their business rather than being a stand-alone program".

There are many ways a company can benefit from corporate sponsorship and this session will provide information on how your business can grow your brand by giving back to the community.

James Austin – FINZ Chief Executive

12:00 Lunch

Sponsored by Lyttleton Port of Christchurch

12:45 Industry Insights

As the service provider to thousands of 3PLs located in over 100 countries, WiseTech Global is in a privileged position and able to see first-hand the unfolding of key industry trends across its large user base. In this talk, Mark Connell, WTG Senior Logistics Architect shares practical insights on trends such as e-commerce, big data, 3-D printing, drones, network effects, industry mergers and acquisitions and the rise of the billion dollar integrated 3PL.

Mark Connell – WiseTech Global Senior Logistics Architect

13:15 Safety First. Safety Last. Safety Always. Is Your Business Compliant With the New Health and Safety Legislation?

The Health and Safety Reform Bill has passed and the new law (the Health and Safety at Work Act) will come into force 4 April 2016. WorkSafe NZ will be on hand to provide important information so you can make sure you and your business is compliant under the new legislation. Nick Perham – WorkSafe NZ Assessment Manager

14:15 Ministerial Presentations – NZ Customs

Ministers, whose portfolios are related to the supply chain have been invited to brief CBAFF members on what their Ministry's see as the primary issues affecting the industry today and in future.

Hon Nicky Wagner – Minister of Customs



We are pleased to announce that **Glyn Hughes**, **IATA Head of Cargo** will be giving the keynote presentation at this year's conference. Glyn's presentation will focus on the future of airfreight and will cover topics such as industry trends and disruptive forces that industry stakeholders need to be aware of.



Earlybird option closes 20 April 16

www.cbaffconference.org.nz conference@cbaff.org.nz Ph: 0800 99 99 33 Fax: 09 419 0059

Keynote Presentation Glyn Hughes - Thursday 9:00

14:45 Afternoon Tea

Sponsored by NZ Customs

15:00 CBAFF Policy Statement – Draft Presentation and Consultation with Members

The CBAFF executive team will present the draft CBAFF Manifesto to members. We welcome comment and feedback from members to help direct the formation of this document.

Glenn Coldham/Rosemarie Dawson – CBAFF

15:30 Border Facilitation of the Future: Trends and Opportunities

Border management is one of the great challenges of our times. In an increasingly globalised world, how do governments maintain the security they need, while encouraging the trade they want?

Carolyn Tremain – NZ Customs Service Chief Executive

15:50 Growing and Protecting New Zealand: The Current Situation and Outlook for Primary Industries

This session will provide insights about New Zealand's primary industries and their prospects through to 2019. Market conditions vary significantly from year to year and can affect our primary industries. While this means we are exposed to changes that unfold on the global stage, this session will highlight the primary sector's resilience in the face of these uncertainties.

Andrew Coleman – MPI Chief Operations Officer

16:10 The Customs and Excise Act: Overview and How the Changes Will Affect Logistics Industry Stakeholders

The Customs & Excise Act Review is in its final stages and this session will focus on addressing the changes that will be coming into effect and how these changes will affect our industry.

Andrew Hudson – Gadens Lawyers Partner

16:30 Offshore Outsourcing: A Viable Way to Remain Competitive in an Increasingly Aggressive Global Environment.

Maryann Farrugia – Offshore Business Processing Managing Director

16:45 End of Day

18:00 Pre-Dinner Drinks

Sponsored by Hamburg Süd

19:00 Gala Dinner

Sponsored by: Dexion – Dinner Offshore Business Processing – Beverages Air NZ Cargo – Entertainment

FRIDAY 20 MAY 2016

8:30 Registration Opens Tea and Coffee sponsored by Mondiale

9:00 The Impact of Automation

Tony Gibson will present the pre-study findings of Ports of Auckland's automation plan.

Tony Gibson – Ports of Auckland CEO

9:20 Development Plans: What is on the Horizon for Port of Tauranga

> Port of Tauranga will be expanding this year to accommodate larger ships and with this comes the need for more freight capacity.

Mark Cairns – Port of Tauranga CEO

9:40 Navigating Through Rough Waters: Adapting to External Events and Forces Impacting on the Shipping Industry

International shipping is constantly evolving. Hear about Maersk's strategies to ensure the line maintains its premier position.

Gerard Morrison – Maersk Line Oceania Managing Director

10:10 Supply Chain and Logistics in a Rapidly Changing World

This session will examine the mega trends facing New Zealand and discuss their potential impact on the country's supply chain.

Roger Gray – Air New Zealand Group General Manager, Business Performance

10:30 Morning Tea

Sponsored by Fiji Airways

10:45 The NZ Economy and How it is Adapting to Disruptive Forces Currently Affecting the Global Economic Landscape

What is the economic forecast for those involved with trade and export and what key trends are expected to impact and disrupt the industry.

Bernard Hickey – NZ Herald Economist

11:45 Closing Address Glenn Coldham – CBAFF President

12:00 Lunch

Sponsored by Expedient Software

12:30 Afternoon Activities (as chosen)

Golf or Clay bird shooting + Wineries or Off-road buggy ride

17:30 Conference Ends



The importance of a strong and collective voice for our industry continues to be demonstrated with the numerous legislative and regulatory changes coming into effect in 2016.

It is critical that as your industry representative, CBAFF keeps you informed as to what those proposed changes are; and to lead from the front with proactive input into shaping those Government and Stakeholder changes that affect us all.

Glenn Coldham – CBAFF President

Earlybird option closes 20 April 16

Register EARLY to ensure you take advantage of our earlybird price.

Book by 20 April 2016 to get your member discount! Go to: www.cbaffconference.org.nz Email: conference@cbaff.org.nz Ph: 0800 99 99 33 Fax: 09 419 0059

Customs Brokers and Freight Forwarders Federation of NZ Inc www.cbaff.org.nz

FRIDAY AFTERNOON ACTIVITIES

Delegates are invited to take part in ONE of the following activities as part of their registration package

Option 1

Golf at Arrowtown Golf Club Sponsored by Baycorp

Choose from a full 18-hole game or a 9-hole Ambrose game with post-game BBQ provided. Option 2

Clay Bird Shooting at Nevis Valley Farm Station

Drive over the highest public road in NZ to Nevis Valley Farm Station for clay bird shooting then stop off for wine tastings.

Please note the golf and clay bird shooting activities may go later than 17:30pm so this will need to be taken into account if you have booked a Friday afternoon/ evening flight out of Queenstown. We recommend staying the Friday night in Queenstown if taking part in these activities.

Option 3 Off-Road Buggy Ride

One hour guided tour overlooking beautiful Queenstown.

Please note this activity is limited to a maximum of 15 people. It's first in first served!

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With special thanks to our PREMIER SPONSOR and partner

We would like to thank our sponsors who are pivotal to the success of our conference. They are a key part of our industry and we ask you to remember them in your purchasing decisions.

